

# Excellence Through Opportunity (ETO)

## Capability Statement

### Core Competencies

Excellence Through Opportunity (ETO) is a mission-driven organization dedicated to advancing career readiness, workforce development, and educational equity. We design, implement, and manage innovative programs that prepare individuals—particularly underrepresented youth and young adults—for success in education, careers, and life.

- Career Readiness & Workforce Development Programs – Designing, delivering, and evaluating skill-building initiatives aligned with industry demands.
- Education & Youth Development Services – Creating academically enriching and socially supportive learning environments for middle school, high school, and early college students.
- Grant & Program Management – Administering and managing government- and foundation-funded projects with compliance to local and federal regulations.
- Strategic Partnerships – Cultivating collaborations with schools, nonprofits, employers, and community stakeholders to expand opportunities.
- Curriculum Development & Training – Designing culturally responsive, standards-aligned curricula and professional development for educators and mentors.

### Differentiators

- Proven Program Models – Demonstrated success with initiatives like the Career Ready Early Scholars Program producing measurable outcomes.
- Culturally Responsive Approach – Programs tailored to reflect diverse backgrounds, fostering engagement and inclusion.
- Strong Compliance Track Record – Experienced in meeting all grant reporting, fiscal, and operational compliance requirements.
- Integrated Support Model – Blending academic instruction, career exploration, mentorship, and wraparound supports.
- Community-Rooted Leadership – Led by education and workforce development professionals with decades of experience.

### Past Performance

- DC Office of Youth Programs Career Ready Early Scholars Program (CRESP) – Implemented a six-week summer program integrating workforce skills training, industry exposure, and project-based learning.
- DC Department of Energy and Environment Youth Bike Clinic Initiatives – Delivered hands-on programming aligned with DOEE goals.
- DC Office of the State Superintendent of Education 21<sup>st</sup> Century Community Learning Centers-Partnerships with DC Public & Charter Schools – Developed and Coordinated education support, enrichment and workforce readiness programs with schools and community partners.

## NAICS Codes

- 611710 – Educational Support Services
- 611430 – Professional and Management Development Training
- 624110 – Child and Youth Services
- 541611 – Administrative Management and General Consulting Services

## Company Data

Year Established:	2021
DUNS:	11-793-1898
CAGE Code:	8ZUF2
SAM Unique ID:	FECXTXM%M347
Business Type:	Small Business, Woman-Owned, Minority-Owned

## Contact Information

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